



BUSINESS DEVELOPMENT MANAGER

Vilnius

In our voyage to bridge energy markets, you will be the one who navigates our vessel, using your knowledge of the compass and conditions. Join our crew to make the whole better than the sum of its parts.



KEYWORDS:

Key and new clients, LNG energy and maritime markets, international, complex projects, project management, ambitious strategy, presentations, tenders.

GREAT IF YOU HAVE:

- 5+ years of experience in international sales, marketing or business development;
- Bachelor's degree in business, economics, finance, marketing or a related field;
- Experience in developing infrastructure projects, opening new market for business or energy market knowledge would be considered advantageous;
- Excellent storytelling, visual presentation, writing and collaborative skills;
- Confident, outgoing, creative personality who always thinks outside the box and at the same time has high attention to details and hands-on;
- Proficient English use, additional languages considered advantageous;
- Proficient computer skills - Microsoft Office (PowerPoint, Excel);
- Ability to travel and be relocated abroad for the short time.

MAIN RESPONSIBILITIES:

- Implementation of international LNG business development strategy;
- Researching and monitoring energy markets and organizations to find and propose new project opportunities;
- Building long-term relationships with new and existing customers and partners;
- Preparing presentations, commercial offers, and proposals for international tenders.

WE OFFER:

- From € 4000 gross monthly salary and variable annual bonus;
- Opportunity to join a strategically important company;
- Fast professional growth by bridging your know-how and our ambitions;
- Additional benefits - health insurance, flexible work schedule, etc.

Seems interesting to you?

Send your resume, cover letter or LinkedIn profile by e-mail atrakos@kn.lt with the reference "Business development manager" by the 25th of January, 2022. Confidentiality is guaranteed. Only selected candidates will be informed. Please, check out the Personal Data Privacy Policy for Candidates, Interns and Members of Collegial Bodies in the website www.kn.lt.