



# Seize the Summer with EURES

EUROPEAN  
JOB DAYS

🕒 9 MARCH 2023 | 10:00 – 16:30 CET

@ Online event



# GENERAL DATA

**CAPITAL:** Rome

**AREA:** 301, 336 Km<sup>2</sup>

**POPULATION:** 60 millions

**CURRENCY:** Euro

**FOREIGNERS:** 5.4 million

**OFFICIAL LANGUAGE:** Italian

**POLITICAL SYSTEM:**  
Parliamentary Republic

**REGIONS:** 20

**OTHER MAIN CITIES:** Milan, Turin, Bologna, Genoa, Naples

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## ACCOMODATION

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The choice depends on the length of stay.

- Rooms (including the use of the kitchen) can vary from 300-600 € per month.

Rooms for rent can be found on newspapers and/or specialized magazines, and on Internet.

- Hotels, hostels and B&Bs can be found in Internet.
- Apartments can be found through private individuals and/or real estate agencies (websites).

House rents can greatly vary depending on the city and the area.  
Rents tend to be higher in major cities and in touristic regions.



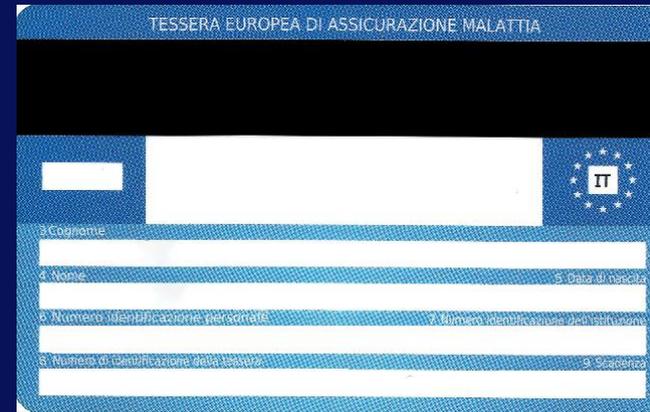
## Services National Card (CNS)

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It's a personal document that contains information of a fiscal and health nature and allows access to various public services. It consists of 16 alphanumeric characters and is issued by the Italian Revenue Agency.

[www.agenziaentrate.gov.it](http://www.agenziaentrate.gov.it)



EU citizens covered by the TEAM card (European Health Insurance Card) are entitled to emergency medical treatment. To be entitled to healthcare it is necessary to register (free of charge) with the Italian National Health Service, and select a GP, or pediatrician, from a list of doctors available at the local Health Authority office (Asl).

[www.salute.gov.it](http://www.salute.gov.it)



## LOOKING FOR A JOB IN ITALY

- Good knowledge of the Italian language
- Registration with the Public Employment Services (PES), residence or domicile
- CV and Cover Letter
- Personal networks
- EURES



# THE JOB CENTERS

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## Centri per l'impiego

I Cpi sono strutture pubbliche coordinate dalle Regioni o dalle Province autonome. Favoriscono l'incontro tra domanda e offerta di lavoro e promuovono interventi di politica attiva del lavoro. Svolgono inoltre attività amministrative, come l'iscrizione alle liste di mobilità e agli elenchi delle categorie protette, le cessazioni dei rapporti di lavoro e il rilascio del certificato di disoccupazione. I servizi si rivolgono a:

## Cittadini disoccupati e occupati

in cerca di una nuova posizione lavorativa.

## Lavoratori beneficiari di sostegno al reddito

in costanza di rapporto di lavoro e a rischio disoccupazione.

## Cittadini stranieri regolarmente soggiornanti

in cerca di nuova occupazione.

## Imprese e altri datori di lavoro

in cerca di personale.

## Vuoi individuare il Cpi più vicino?

Cerca lo sportello



## PERSONAL NETWORKS

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- Relationships and Contacts
- Social Network
- Previous work and school contacts
  - example: trusted contact employee in a company
- «Passaparola» (word of mouth)



## OFFICIAL JOB OFFERS WEBSITES

- National Agency for Active Labour Policies (ANPAL): <https://www.anpal.gov.it/domanda-offerta>
- Job offers from all over Italy are published on the MyAnpal platform <https://myanpal.anpal.gov.it/myanpal>
- Local or Regional Labour Administration: <https://www.anpal.gov.it/centri-per-l-impiego> or dedicated job portal in each regional administration
- To consult and apply for job offers on some Region websites you need generally to register through the SPID (Public Digital Identity System)
- Private Job Agencies: authorized by Labour and Social Policies Ministry and registered on the board of work agencies are 4000

# Thank you for your attention!

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[ilaria.sicilia@regione.fvg.it](mailto:ilaria.sicilia@regione.fvg.it)

AND THE WORD GOES TO....



# MAP OF REGIONAL LABOUR PORTALS

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## NORTHERN ITALIAN REGIONS

AOSTA VALLEY: <https://www.ohmyjob.it>

PIEDMONT: <https://www.informalavorotorinopiemonte.it>

LIGURIA: <https://formazionelavoro.regione.liguria.it>

VENETO: <https://www.cliclavoroveneto.it>

FRIULI VENEZIA-GIULIA: <https://offertelavoro.regione.fvg.it/lavoroFVG/home>

AUTONOMOUS PROVINCE OF BOZEN: <https://ejob.civis.bz.it/it>

AUTONOMOUS PROVINCE OF TRIENT: <https://www.sil.provincia.tn.it/welcomepage>

## SOUTHERN ITALIAN REGIONS

CAMPANIA:

<https://cliclavoro.lavorocampania.it/Pagine/Default.aspx>

MOLISE: <http://www.moliselavoro.it>

PUGLIA: <https://lavoroperte.regione.puglia.it>

BASILICATA: <http://www.lavoro.basilicata.it/BasilicataLavoro>

SICILY: <http://www.lavoro.regione.sicilia.it/b@checa>

SARDINIA: <http://www.sardegna.lavoro.it/agenda/bacheca>

CALABRIA: <https://www.regione.calabria.it/website/organizzazione/dipartimento7>



## CENTRAL ITALIAN REGIONS

EMILIA ROMAGNA: <https://lavoroperte.regione.emilia-romagna.it>

TUSCANY: <https://lavoro.regione.toscana.it/ToscanaLavoro/cittadini/offerteLavoro.xhtml>

UMBRIA: <https://lavoroperte.regione.umbria.it>

MARCHE: <http://www.regione.marche.it/Entra-in-Regione/Centri-Impiego>

ABRUZZO: <http://borsalavoro.regione.abruzzo.it/Pagine/Default.aspx>

LAZIO: <https://www.regione.lazio.it/cittadini/lavoro/offerte-di-lavoro>

## LOMBARDY REGION

Metropolitan City of Milan <http://www.afolmet.it/index.php/offerte-di-lavoro>

Province of Bergamo

[https://www.provincia.bergamo.it/cnvpbgm/po/mostra\\_news.php?id=706](https://www.provincia.bergamo.it/cnvpbgm/po/mostra_news.php?id=706)

Province of Brescia <http://sintesi.provincia.brescia.it/portale/Default.aspx?tabid=181>

Province of Como <http://lavoro.provincia.como.it>

Province of Cremona <http://www.provincia.cremona.it/cpi>

Province of Mantova <http://sintesi.provincia.mantova.it/portale/Default.aspx?tabid=136>

Province of Pavia <http://sintesi.formalavoro.pv.it/portale/Default.aspx?tabid=118>

Province of Sondrio <http://sintesi.provincia.so.it/portale>

Province of Varese <http://sintesi.provincia.varese.it/portale2/Default.aspx?tabid=80>

Province of Monza-Brianza <http://www.afolmonzabrianza.it/centri-impiego/offerte-di-lavoro>

Province of Lodi <http://www.provincia.lodi.it/template.php?pag=281>



# COST OF LIVING IN ITALY

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Meal, Inexpensive Restaurant: 15.00€  
Meal for 2 People, Mid-range Restaurant, Three-course 50.00€

1 Pair of Jeans (Levis 501 or

One-way Ticket (Local Transport): 1.50€  
Monthly Pass (Regular Price): 35.00€

Similar): Preschool (or Kindergarten), Full Day, Private, Monthly for 1 Child: 433.69€

Cigarettes 20 Pack (Marlboro): 5.40€



Basic utilities (Electricity, Heating, Cooling, Water, Garbage) for 85m<sup>2</sup> Apartment: 144.34€

Price per Square Meter to Buy Apartment in City Centre: 3,328.87€

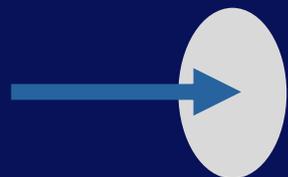


<https://teleport.org/>



## WORKING IN ITALY: POSITIONS IN DEMAND

- Construction
- ICT
- Tourism
- Mechatronics
- Logistic
- Health



- **Over 40% of the staff requests of Italian companies cannot be met due to a lack of satisfactory profiles.**

**In 2022: 382,000 new jobs – The tourism sector drove the employment**

# WORKING IN ITALY: TOURISM SECTOR

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Italy's economy is ranked as fourth largest in the Eurozone and the eighth-largest in the world

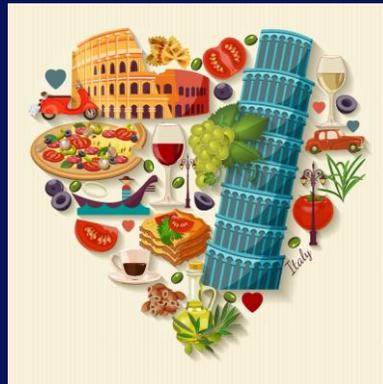
The country is known for its large and competitive agricultural sector (the world's largest wine producer) and for its influential and high quality automobile, tourism, machinery, food, design and fashion industry

Tourism in Italy accounts indirectly for 13% of the GDP with 15% of employment rate

More info and sources:

[www.oecd.org/italy](http://www.oecd.org/italy)

[www.enit.it/it](http://www.enit.it/it)



# WEBSITES OF TOURISM SECTOR

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## *National Bilateral Tourism Organisation*

- [www.ebnt.it/chi-siamo/rete-territoriale](http://www.ebnt.it/chi-siamo/rete-territoriale)
- [www.ebtgardesano.it/index.cfm/it/domande-e-offerte/cerchi-lavoro](http://www.ebtgardesano.it/index.cfm/it/domande-e-offerte/cerchi-lavoro) (Lago di Garda Area)

## *Amusement parks*

- [www.cavallinomatto.it/parco/lavora-con-noi](http://www.cavallinomatto.it/parco/lavora-con-noi)
- [www.leolandia.it/lavora-con-noi.html](http://www.leolandia.it/lavora-con-noi.html)
- [magicland.it/it/Info/Contatti](http://magicland.it/it/Info/Contatti)
- [www.cinecittaworld.it/it](http://www.cinecittaworld.it/it)
- [www.italiainminiatura.com/](http://www.italiainminiatura.com/)

## *Museums and archaeological sites*

- [musei.beniculturali.it/musei](http://musei.beniculturali.it/musei)

## *Private jobmatch platforms*

- [www.lavoroturismo.it](http://www.lavoroturismo.it)
- [www.jobintourism.it](http://www.jobintourism.it)
- [www.animandia.it](http://www.animandia.it)
- [www.ticonsiglio.com/offerte-di-lavoro/turismo](http://www.ticonsiglio.com/offerte-di-lavoro/turismo)



# WORKING IN ITALY

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Most sought profiles in the HORECA Sector

Please check ESCO EU classification to better match your skills to the sought profiles and assess yourself about the skills for the given profile:

<https://ec.europa.eu/esco/portal/occupation>

- ✓ ISCO CODE: 512 – Cooks (Cuochi)
- ✓ ISCO CODE: 422 – Receptionists (Addetti alla reception)
- ✓ ISCO CODE: 513 – Waiters (Camerieri)
- ✓ ISCO CODE: 2659.4 – Tourist animator (Animatori turistici)
- ✓ ISCO CODE: 7512.5 – Pastry maker (Pasticcere)
- ✓ ISCO CODE: 5419.7 – Life guard (Bagnino)
- ✓ ISCO CODE: 5142.1 – Aesthetician (Estetista)
- ✓ ISCO CODE: 9411.1 – Pizza maker (Pizzaiolo)



The screenshot displays the ESCO portal interface. At the top, it reads 'European Skills/Competences, qualifications and Occupations'. Below this, there's a navigation bar with 'ABOUT ESCO', 'CLASSIFICATION', 'TOOLS & RESOURCES', and 'FORUM'. The main content area features a search bar and a list of occupation categories under the heading 'OCCUPATIONS'. The categories listed are: 0 - Armed forces occupations, 1 - Managers, 2 - Professionals, 3 - Technicians and associate professions, 4 - Clerical support workers, 5 - Service and sales workers, 6 - Skilled agricultural, forestry and fishery workers, 7 - Craft and related trades workers, 8 - Plant and machine operators and assemblers, and 9 - Elementary occupations. A prominent yellow box highlights '3008 occupations' with a brief description: 'The occupations pillar is one of the three pillars of ESCO. It organises the occupation concepts in ESCO. It uses hierarchical relationships between them, metadata as well as mappings to the International Standard Classification of Occupations (ISCO) in order to structure the occupations.' Below this, it states: 'Each occupation concept contains one preferred term and any number of non-preferred terms and hidden terms in each of the ESCO languages.' and 'Each occupation also comes with an occupational'.

# WORKING IN ITALY

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## Basic (full time) monthly gross salaries in the touristic sector in Italy

- A1 - 2.277,97 euro (Hotel Manager)
- A2 - 2.110,21 euro (Food and Beverage Manager)
- B1 - 1.900,46 euro (Hotel Restaurant Manager, Head Chef responsible for coordinating several kitchens)
- B2 - 1.738,29 euro (Hotel Reception Manager, Head Bartender, Hotel Assistant Manager)
- C1 - 1.640,36 euro (Maitre, Night Porter, Single Chef)
- C2 - 1.548,79 euro (Head Chef, Barman, Aesthetician, Hotel Porter)
- C3 - 1.453,07 euro (Lifeguard, Waiter,
- D1 - 1.397,75 euro (Commis de Cuisine, Chambermaid, Hotel Porter)
- D2 - 1.291,82 euro (Dishwasher)

Sources: <https://www.cnel.it/Archivio-Contratti>  
<https://www.lavorareturismo.it/inquadramenti-professionali-turismo-alberghi/>



# WORKING IN ITALY

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## Focus on tourist animator or entertaining sector

Basic (full time) monthly gross salaries in the touristic sector according to the National collective agreement for the Animation and Entertainment Companies sector in **Italy**



- € 2.501,36 (Village Leader)
- € 1.809,39 (Chief Entertainers)
- € 1.558,23 (Animators Manager, Singers, Sales Advisers, etc.)
- € 1.368,57 (Animator with experience)
- € 1.189,17 (Animator without experience)

Sources for further study:

[www.animandia.it](http://www.animandia.it)

[www.conflavoro.it/ccnl/contratto-nazionale-animatori-turistici/](http://www.conflavoro.it/ccnl/contratto-nazionale-animatori-turistici/)

you never get a  
second chance  
to make a good  
first impression!



<https://europa.eu/europass/eportfolio/screen/cv-editor>

# HOW CAN WE HELP YOU?



[www.anpal.gov.it/eures](http://www.anpal.gov.it/eures)

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**CHAT EURES:** EURES Advisers can be contacted through EURES portal [eures.europa.eu](http://eures.europa.eu), also by accessing to the CHAT service.

For Italy, the service is available every Friday (except public holidays) from 10:30 to 12:30 (CET).

[https://ec.europa.eu/eures/public/eures-services/chat-eures-advisers\\_en](https://ec.europa.eu/eures/public/eures-services/chat-eures-advisers_en)

## EURES ITALY SOCIAL NETWORKS



<https://www.facebook.com/EURESItaly/>



<https://twitter.com/ItalyEures>



# Thank you for your attention!

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EURES Adviser at Centro per l'Impiego di  
Cosenza – Regione Calabria



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